

WELCOME TO THE



BIOTECH

2020

Sourcing & Marketing Strategies in Excellence!

Key facts about the Company (I)



- **SOSTIE was founded in 08.2014 and SOSTIE Inc. in 03.2016 by chemist Michael Hanzl, former commercial Director of Austrian API manufacturer.**
- During the last decade SOSTIE managed to build up a wide network of manufacturers in Eastern/Central Europe in order to present supply alternatives to Chinese and Indian manufacturers.
- The goal was to create continuous business in the chemical, cosmetical and pharmaceutical industries.

Key facts about the Company (II)



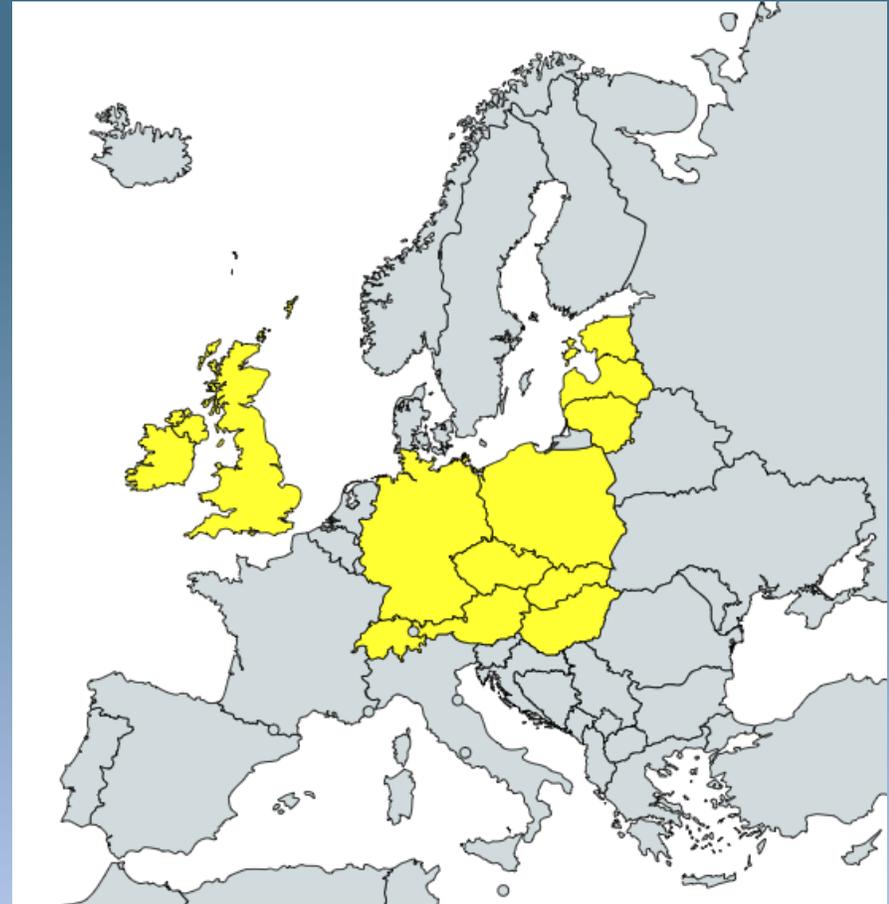
- In the meantime of realization of clients projects and enquires on APIs, cGMP Intermediates, Fine Chemicals etc., we managed to make successful connections with biotechnological businesses as well.
- We started operating not only as an intermediary between producers and clients but also helped in development of biotech startups, new innovative products and simultaneously supplying them with the highest quality raw materials.

Structure



Partnership

- SOSTIE has a range of partners and provides services all around the Europe including **Austria, Germany, Switzerland, Hungary, United Kingdom, Baltic States, etc.** and always expanding!



Areas of biotech activities (I)

- **Recombinant protein and enzyme engineering:**
 - ✓ Expression, yield, stability optimization.
 - ✓ Application of *in vivo* recombination, gene shuffling.
- **Expertise in enzyme characterization and manufacturing:**
 - ✓ Lipases, peroxidases, β -lactamases, amidases, proteinases, catalases etc. for industrial or research purposes.
 - ✓ Viral nucleoproteins, human chaperones, monoclonal antibodies, antigens for diagnostic, immunoassay development.
- **Providing downstream processing, purification, final formulation services.**

Areas of biotech activities (II)

- **Contract based and custom protein/enzyme expression in:**
 - ✓ *E.coli*
 - ✓ *P.pastoris*
 - ✓ *B.subtilis*
 - ✓ *S.cerevisiae*
 - ✓ *A.oryzae*
 - ✓ *S.lividans*
 - ✓ Mammalian cells (CHO, HEK-293)
 - ✓ Baculovirus expression system
 - ✓ And other filamentous fungi, custom expression systems or cell lines

Areas of biotech activities (III)

- **Fermentation capacities:**
 - ✓ up to 1000L
- **Capability of producing diverse set of microbiological products e.g.:**
 - ✓ probiotics
 - ✓ bacterial soil fertilizers

Areas of biotech activities (IV)

- **Analytical and EU GMP related services.**
 - ✓ Method development, validation, stability, formulation and batch release testing.
 - ✓ Analytical techniques for physico-chemical, microbiological and cell based bioassay testing.
- **Development of technologies for biological/biosimilars API, generics.**

Areas of biotech activities (V)

- **Market research and business development for biotech startups and spin-offs e.g.:**
 - ✓ Development of innovative AI based microbial diagnostic tool.
 - ✓ Non-invasive urine based test for the diagnostics of prostate cancer.
- **Providing biotech businesses with:**
 - ✓ Aminoacids
 - ✓ Nucleotides
 - ✓ Buffering solutions
 - ✓ Diagnostic dyes
 - ✓ Specialty chemicals
 - ✓ Other raw materials

Why SOSTIE? Because We:



- take your inquiry seriously with individual treatment and immediate action.
- have deep-knowledge of the biotech and chemistry market allows us to find the right manufacturer and partner.
- attentively supervise the whole process from your inquiry to final delivery.
- report periodically about the status of the process and keep goals within time and budget plan.

**YOUR SOLUTION – YOUR LONG TIME PARTNER ALWAYS YOUR BEST
ALTERNATIVE**

Let's keep in touch!



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